

## **Up Front Bullet Points**

## Grab points for "after the introduction or introductory question"

I'm calling from the HVACR Education Network - we are the most comprehensive training company for HVAC and Refrigeration technicians in the nation.

We are completely online and can offer you and your technicians 24/7 access to our catalog of over 2300 Hours of online/on-demand programs and courses. Everything from entry-level fundamentals to advanced technologies and applications.

No Obligation: There's no obligation or contract -- you only pay for the training you sign up for - we can even give you your own company-branded portal to the training if you like, for no extra charge and your technicians can access the courses at their own convenience on their own schedule.

Website and Catalog: I'd love to send you a link to our catalog and our website where you can check out all of our courses and programs. Can I get your e-mail address? (Can also send brocures, flyers in the mail)

FREE Sample Course and TCA: I can also share with you a FREE sample course as well as our FREE Technical Core Assessment - a FREE online assessment to help your techs identify their strong and weak areas of knowledge and see suggestions for specific and targeted training. Its a good way to find out what they know and what they dont know!

<u>Certification:</u> We are certified by HVAC Excellence and all of our courses and programs are NATE-approved for Continuing Education Hours. And the Department of Labor has approved our Apprenticeship Training Program for all 50 states. We help more technicians to get NATE certified than any other training organization out there.

Check out our NATE Certified Tech Program. Techs who take this program have shown a 95% passing rate for their NATE exams - our program prepares them for the exams and even offers sample tests.

<u>Courses:</u> Our courses include videos, simulations, eBooks, quizzes, gamification, textbooks, and a final exam for each 3 hour module. Enrollment for all courses is good for one year.

Apprenticeship Program: We have helped companies in 22 states develop an Apprenticeship Program - we are Department Of Labor approved in all 50 states to provide the educational component for your state-approved program. And we can help you get set up with your state for no extra charge. Its a 4 year program - you only register for one year at a time.